

# ARMS 2024 CONFERENCE ABSTRACT

**Theme:** Professional Research management as an embedded practice

**Title:** The Champalimaud Way | Establishing successful Strategic Research Development

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**Abstract:**

In many research communities, Research Management roles are often seen as routine administrative tasks, lacking the need for specialized and passionate professionals who understand the unique needs of each research and innovation community.

At the Champalimaud Foundation, a non-profit research institution in Portugal, we've pioneered the development of a distinct research management team that effectively aligns the needs of the research community with institutional objectives, embedding research management as an integral practice.

Established in 2017, our Strategic Research Development Team focuses on fundraising for research, innovation, and technology development. We actively scout funding and collaborative opportunities, codesign strategic programs, and facilitate project development. In just four years, we've doubled the secured extramural competitive funds—two-thirds of which are from international sponsors—compared to the previous eight years without dedicated professional support. Our success is attributed to seamless communication, adaptive planning, and real-time visibility into research funding.

In our presentation, we'll demonstrate how we've integrated professional research management into our organizational culture, streamlining processes, fostering collaboration, and maximizing productivity and outcomes. Additionally, we'll discuss the challenges we've encountered and how we've successfully addressed them through continuous adjustment of our team's development stages and workflows.